

## Hinckley Ladies Netball Club Business Plan 2014 ~ 2016

**VISION:** TO INSPIRE, EXCEL AND ACHIEVE

We will achieve this vision by:

- Providing development opportunities from grass roots to excellence
- Providing quality facilities
- Ensuring the club is well run
- Investing in facilities and membership

**MISSION**: To provide an environment that promotes netball for participation, competition and fun for all within the local community regardless of age, ethnic origin, race or ability.

## **STRATEGIC OBJECTIVES:**

- 1. Improve the competitive position of the Club's teams within the leagues in which they participate by:
  - Creating a performance Structure: to define the Club's approach to development, to plan for development and to ensure consistency of development throughout the Club
  - Delivering specific and challenging coaching to effect; players, teams and subsequently the Club
  - Effecting a cultural change: creating an environment that embraces competition
- 2. Grow the Club's revenue through:
  - The rental of the Club's own courts
  - Efficient financial management (budgeting and effective membership management)
  - Securing sponsorship & grants
  - Defined fundraising
  - Increased membership
- 3. Develop a framework / pathway for individual's development to support growth in members ability and to ensure membership retention by:
  - Introducing Performance Management
  - Defining and managing the coaching structure
  - Integrating the clubs sub-sectors (Back to Netball, Juniors & Seniors), and coordinating coaching and performance structures to achieve one common goal
- 4. Operate an engaging, fun, community club by:
  - Ensuring open and transparent communication
  - Creating a scheduled calendar of social events to cater for all members

- Maintaining a single source of 'The Truth' (The Website)
- Nurturing closer working relationships within the community
- 5. Increase the Club's Professional standing by:
  - Fostering closer working relationships with professional bodies, netball related bodies / organisations and Hinckley Rugby Club
  - Gaining Silver CAPS Accreditation
- 6. Create and maintain a sustainable club by:
  - Encouraging and supporting active member involvement in the operation of the club (i.e.; coaching, umpiring, committee support)
  - Maintaining the professional infrastructure (our courts) and associated relationships (Hinckley Rugby Club)
  - Establishing, communicating, policing and maintaining standard and appropriate processes, policies and procedures
  - Ensuring proactive succession planning

## **Measurement:**

Through the activities of the Club's committee the Chairperson shall be held responsible for the achievement of all the above objectives.

The Club's Chairperson shall submit a report to the members on a quarterly basis detailing activities and results against the above business plan.